

## News release

24 April 2015

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## **Heathrow (SP) Limited**

## Results for the three months ended 31 March 2015

Heathrow (SP) Limited owns Heathrow airport and together with its subsidiaries is referred to as the Group. Heathrow Finance plc, also referred to as Heathrow Finance, is the parent company of Heathrow (SP) Limited.

- Demand to use Heathrow continues to rise, with traffic up 2.0% to 16.4 million passengers. Vietnam
   Airlines is the latest airline to move its London operations from Gatwick to Heathrow
- Heathrow delivers a strong first quarter financial performance with revenue increasing 8.0% to £622 million and EBITDA up 7.2% to £342 million
- o Strong global demand to invest in Heathrow, with £850 million of funding raised to date in 2015
- o Heathrow named the 'Best airport in Western Europe' by Skytrax for the first time
- Heathrow announced new measures to boost domestic connectivity and connect the whole of the UK to global growth markets

At or for three months ended 31 March	2015	2014	Change (%)
(figures in £m unless otherwise stated)			
Revenue	622	576	8.0
Adjusted EBITDA <sup>(1)</sup>	342	319	7.2
Cash generated from operations	316	317	(0.3)
Cash flow after investment and interest <sup>(2)</sup>	(53)	(151)	n.m.
Pre-tax profit/(loss)	71	(10)	n.m.
Heathrow (SP) Limited consolidated net debt(3)	11,793	11,653	1.2
Heathrow Finance plc consolidated net debt <sup>(3)</sup>	12,695	12,560	1.1
Regulatory Asset Base <sup>(3)</sup>	14,790	14,860	(0.5)
Passengers (m) <sup>(4)</sup>	16.4	16.0	2.0
Net retail income per passenger (4)	£6.78	£6.42	5.6

For notes (1) to (4) see Definitions and notes on page 2.

John Holland-Kaye, Chief Executive Officer of Heathrow, said:

"Heathrow is a fantastic airport and a great front door for Britain. We're a business that's delivering an unrivalled passenger experience in western Europe, we've got over 30 airlines knocking on our door waiting to serve the UK's hub, our world-class shareholders are lined up to privately fund expansion and with an additional runway we will create 40,000 new skilled and well-paid jobs for the local community.

We are ready to deliver the only runway that can connect all of Britain to global growth. All we need is a quick decision, so let's get on with it."



### Definitions and notes

- (1) (2) Adjusted EBITDA is earnings before interest, tax, depreciation and amortisation and exceptional items
- Cash flow after investment and interest is net cash generated from operations after purchase of property, plant and equipment and other assets and net interest paid
- 2014 net debt and RAB figures at 31 December 2014. Nominal net debt excluding intra-group loans and including (3) inflation-linked accretion
- (4) Changes in passengers and net retail income per passenger are calculated using unrounded passenger data

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A conference call will be held for creditors and credit analysts on Friday 24 April 2015 at 3.00pm (UK time)/4.00pm (Central European time)/10.00 am (Eastern Standard Time), hosted by John Holland-Kaye, Chief Executive Officer and Andrew Efiong, Interim Chief Financial Officer.

Dial-in details: UK local/standard international: +44 (0)20 3139 4830; North America: +1 718 873 9077. Participant PIN code: 26399116#.

The presentation can be viewed online during the event, using event password: 655397 at: https://arkadin-trial.webex.com/arkadin-trial/j.php?MTID=m79d1e22f081c804b7c219a94f98345ff

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### Consolidated results for the three months ended 31 March 2015

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## 1 Key business developments

## 1.1 Passenger traffic

Heathrow's passenger traffic by geographic segment for the three months ended 31 March 2015:

(figures in millions unless otherwise stated)	2015	2014	Change (%) <sup>(1)</sup>
UK	1.2	1.2	3.9%
Europe	6.5	6.5	1.0%
North America	3.5	3.3	4.4%
Asia Pacific	2.5	2.5	-0.6%
Middle East	1.5	1.4	5.6%
Africa	0.8	0.9	-3.4%
Latin America	0.3	0.3	12.6%
Total passengers <sup>(1)</sup>	16.4	16.0	2.0%

<sup>(1)</sup> Calculated using unrounded passenger figures

For the three months ended 31 March 2015, Heathrow's traffic increased 2.0% to 16.4 million passengers (2014: 16.0 million). The increase in traffic primarily reflects the shift in the timing of Easter and increased seat capacity as well as the maturing of new destinations and frequencies started during 2014.

The average load factor rose to 71.2% (2014: 70.7%) whilst the average number of seats per passenger aircraft increased to 206.8 (2014: 203.2). During the first twelve month period of the current regulatory period there were 73.7 million passengers, above the annual average of 73.0 million assumed by the settlement, on a shocked demand basis.



Intercontinental traffic rose 2.6%, with North America benefitting from the new destinations and increased frequencies on existing routes announced last year, resulting in a rise of 4.4%. Traffic on routes serving the Middle East grew by 5.6% reflecting increased flights and larger aircraft. Asia Pacific traffic decreased by 0.6% partly reflecting reduced overall capacity. Latin American traffic grew 12.6% reflecting Avianca's new route to Colombia; increased frequencies to Mexico and traffic growth in Brazil. Most recently, Vietnam Airlines has moved its entire London operations from Gatwick airport to Heathrow, following in the footsteps of Air China who made the switch last year.

European traffic was up 1.0% largely reflecting increased seat capacity by British Airways. Domestic traffic grew strongly with an increase of 3.9%.

With over a quarter of UK exports passing through Heathrow, cargo volume at Heathrow increased a further 4.5% to 371 thousand metric tonnes in the first three months of 2015, with notable increases on India, Hong Kong and North America.

## 1.2 Transforming customer service

Heathrow was named 'Best Airport in Western Europe' for the first time at the 2015 Skytrax World Airport Awards. The prestigious award, voted for globally by passengers, came in addition to Terminal 5 being voted the world's 'Best Airport Terminal' for the fourth year in a row and Heathrow being voted 'Best Airport for Shopping' for the sixth consecutive year. The Skytrax World Airport Awards are independent of any airport input and assess customer service and facilities across 388 airports providing an impartial benchmark of airport excellence and quality. Heathrow Terminal 2 (together with Star Alliance) was also named 'Airport of the Year' at the Air Transport World Annual Awards.

Heathrow delivered its best ever passenger service in the first three months of 2015 and 82% (2014: 80%) of passengers surveyed rated their experience as 'Excellent' or 'Very Good'. In the independent Airport Service Quality (ASQ) survey directed by Airports Council International (ACI) Heathrow smashed its previous high score of 4.08 out of 5.00 and attained a score of 4.12. This puts Heathrow well ahead of European hub airports and meaningfully moves Heathrow towards the major global rankings. The score reflects strong overall operational performance, good punctuality and strong levels of satisfaction across key passenger service attributes.

As part of the focus on increasing the resilience of operations, Heathrow is the world's first airport to introduce a system to separate arriving aircraft by time rather than distance. The system will improve airport resilience on windy days enabling a more complete schedule, improved punctuality and fewer disrupted passengers. Initial operations of the £0.5 billion Terminal 3 Integrated Baggage facility started in March 2015. The facility will improve the reliability of baggage connections as well as enable earlier bag check-in for passengers.

Heathrow achieved strong levels of service performance in the first quarter and maintained these through the busiest ever Easter period. In relation to individual service standards, in the first three months of 2015, departure punctuality (the proportion of aircraft departing within 15 minutes of schedule) was 81% (2014: 84%). Heathrow's baggage misconnect rate was 19 per 1,000 passengers (2014: 14), with high winds impacting arrivals punctuality and corresponding baggage transfers. Passengers passed through central security within the five minute period prescribed under the Service Quality Rebate scheme 97.6% of the time (2014: 95.9%) compared with a 95% service standard.

### 1.3 Beating the plan

At the same time as transforming customer service, Heathrow is focused on delivering an ambitious programme of efficiencies and increased revenue over the 2014-2018 period. This programme aims to enhance Heathrow's competitive position and deliver an appropriate return for Heathrow's financial stakeholders. In 2014, Heathrow moved at pace and by year end had secured cost efficiencies expected to be worth £280 million over the business plan period, as well as £100 million in revenue enhancements.



Momentum has been maintained in 2015 and initiatives are being delivered to meaningfully build on the £280 million secured in 2014. Improvements to key supplier contracts have been made and a voluntary redundancy programme within the security operation has been launched and Heathrow Express office activities are being co-located at Heathrow. Airline moves have been taking place which enable the closure of Terminal 1 by the end of June bringing forward the closure plans by four months. Finally, following discussions with members of Heathrow's defined benefit scheme to align the costs of the scheme with those of the defined contribution scheme, a proposal has been developed and will be put to formal consultation in May.

## 1.4 Investing in Heathrow

Heathrow invested £128 million in the first three months of 2015 on a variety of programmes to improve the passenger experience and improve airport resilience.

In March 2015, Heathrow began operation of the Terminal 3 Integrated Baggage facility. The £0.5 billion facility is the world's most sophisticated baggage system and combines process enhancements with advancements in technology to create an integrated, efficient and user friendly operation. It further strengthens Heathrow's hub capability and is a key step in moving Heathrow towards the goal of fully integrated and inter-connected baggage facilities across all terminals. Airlines will transition onto the system through to May 2016. Once fully operational the facility will provide increased baggage handling capacity for Terminal 3, reduced misconnection rates, faster transfers between Terminal 3 and Terminal 5 and improved working conditions for handling baggage. Passengers will benefit from early bag check-in with capacity for almost 5,000 early bags.

There have also been improvements on the airfield and in the terminals in the first quarter. In order to meet increased airline demand for operating A380 aircraft at Heathrow, part of the apron at Terminal 4 has been reconfigured and two stands have been increased in size to accommodate increased A380 operations of airlines at Terminal 4.

The programme of work to increase throughput in security continued and new 'parallel loading' capable security lanes have been installed in both Terminal 4 and Terminal 5. The lanes improve the process for passengers moving through security and as a result, all SQR standards for security were met in March even when Terminal 5 had its busiest day ever with 53,900 departing passengers.

The new 800 space Terminal 5 Business Car Park was opened in February and has been trading successfully since. The new car park further extends Heathrow's transport offering providing passengers with increased choice.

Finally, following last year's successful transition of 26 airlines into Terminal 2, The Queen's Terminal, the relocation of the remaining airlines in Terminal 1 has been underway since the start of the year and will facilitate the early closure of Terminal 1 in June 2015.

## 1.5 Winning support for expansion

The Airports Commission is due to make its recommendation for the expansion of airport capacity in summer 2015.

Heathrow's proposal is best for Britain as only Heathrow can connect the whole of the UK with the growing markets of the world. The Airports Commission puts the economic benefit of expanding Heathrow at up to £211 billion, creating 180,000 jobs with as much as £114 billion of economic benefits spread across Scotland, Wales, Northern Ireland and the English regions outside of the south east.

Heathrow is by far the largest wholly-privately funded airport in the world. Heathrow has successfully attracted global investors to fund £11 billion of investment over the last decade and expansion is expected to involve an investment in 2014 prices of £16 billion over 15 years.



Demand continues to outstrip supply with 30 airlines waiting for slots at Heathrow. Vietnam Airlines recently moved its entire London operations from Gatwick, following in the recent steps of Air China. easyJet confirmed its support for an expanded Heathrow, which it believes provides the greatest benefits for passengers and the economy.

Heathrow is the country's biggest port, handling over a quarter of exports by value, including British-made pharmaceuticals, high tech components for Formula 1 cars and high quality fresh salmon exported to China. It connects British exporters to global markets and makes it easier for UK inward investment. To retain the UK's position as a hub for international trade, Heathrow's plans include overhauling cargo facilities, doubling the capacity.

As part of Heathrow's commitment to making sure business across Britain can benefit from connections to the growth markets that only a hub can provide, it has made a proposal to cut passenger charges for domestic services by a third from 2016. This aims to drive the exports, tourism and the foreign direct investment that support economic growth across the whole of the UK.

Businesses, politicians, industry groups and individuals across Britain are backing Heathrow. The expansion plan has more support than any other option, including 30 chambers of commerce and most recently the influential business group London First confirmed a resounding majority support in its membership for expanding Heathrow over Gatwick.

Heathrow's expansion takes a new approach, putting the local community at its heart. A new and generous noise insulation scheme has been proposed, aiming to reduce the impact of noise and treat local people fairly. The noise insulation offer goes above and beyond UK policy requirements, expands on Heathrow's previous proposals and is comparable to those offered by other European hub airports. In total, Heathrow estimates that over £700 million could be spent through this insulation offer. The scheme is subject to government policy support and regulatory approval by the CAA.

Britain cannot afford to fall further behind in its global connectivity, especially with the scale of economic value that could be generated. Heathrow is ready to expand and it is crucial that the new Government makes a swift decision later in 2015.

## 1.6 Key management changes

Michael Uzielli will join Heathrow as Chief Financial Officer on 1 June 2015. Michael is currently Finance Director at British Gas where he has helped drive revenue growth, championed a cost focus to increase efficiency, restructured the company's pension schemes and led a highly engaged finance team. His work has also involved building strong relationships with the Government and energy industry regulators. Michael has experience of the aviation industry having previously worked for British Airways and he has also previously worked at Schroders.



## 2 Financial review

## 2.1 Basis of presentation of financial results

Heathrow (SP) Limited ('Heathrow (SP)') is the holding company of a group of companies that owns Heathrow airport and operates the Heathrow Express rail service (the 'Group').

The Heathrow (SP) consolidated accounts are prepared under International Financial Reporting Standards ('IFRS'). As explained in the basis of preparation in Appendix 1, from 1 January 2015 the Group has changed its treatment of actuarial gains and losses on the Heathrow Airport Holdings Limited group's (the 'HAH Group') defined benefit pension scheme. The net actuarial gains and losses are now presented within other comprehensive income rather than as an exceptional item in the income statement.

### 2.2 Income statement

## 2.2.1 Overview

In the three months ended 31 March 2015 the Group earned an operating profit before certain remeasurements of £177 million (2014: £168 million) and a profit after tax of £49 million (2014: £9 million loss).

	2015	2014
Three months ended 31 March	£m	£m
Group revenue	622	576
Adjusted operating costs <sup>(1)</sup>	(280)	(257)
Adjusted EBITDA <sup>(2)</sup>	342	319
Exceptional items	-	(41)
Depreciation and amortisation	(165)	(110)
Operating profit before certain re-measurements	177	168
Fair value gain on investment properties (certain re-measurements)	33	5
Operating profit	210	173
Net finance costs before certain re-measurements	(158)	(155)
Fair value gain/(loss) on financial instruments	<b>19</b>	(28)
Net finance costs	(139)	(183)
Profit/(loss) on ordinary activities before taxation	71	(10)
Tax (charge)/credit on profit/(loss) on ordinary activities	(22)	1
Profit/(loss) after taxation	49	(9)

<sup>(1)</sup> Adjusted operating costs are stated before depreciation, amortisation and exceptional items

#### 2.2.2 Revenue

In the three months ended 31 March 2015, Heathrow's revenue increased 8.0% to £622 million (2014: £576 million).

	2015	2014	Change
Three months ended 31 March	£m	£m	(%)
Aeronautical income	389	356	9.3
Retail income	116	109	6.4
Other income	117	111	5.4
Total revenue	622	576	8.0

<sup>(2)</sup> Adjusted EBITDA is earnings before interest, tax, depreciation and amortisation and exceptional items



### 2.2.2.1 Aeronautical income

In the three months ended 31 March 2015, Heathrow's aeronautical income increased 9.3% to £389 million (2014: £356 million) and the average aeronautical income per passenger increased 7.1% to £23.78 (2014: £22.20).

Around £17 million of the growth in aeronautical income reflects tariff changes and increased traffic. The remainder mainly relates to the absence, in the period, of rebates such as capital triggers, compared to the first quarter of 2014; this is partially offset by the non-recurrence of significant revenue recovery through the K factor mechanism that occurred in 2014.

#### 2.2.2.2 Retail income

In the three months ended 31 March 2015, Heathrow's retail income increased 6.4% to £116 million (2014: £109 million). Net retail income ('NRI') grew 7.8% to £111 million (2014: £103 million) and NRI per passenger rose 5.6% to £6.78 (2014: £6.42).

	2015	2014	Change
Three months ended 31 March	£m	£m	(%)
Car parking	25	23	8.7
Duty and tax-free	27	27	-
Airside specialist shops	22	21	4.8
Bureaux de change	11	8	37.5
Catering	10	9	11.1
Other retail income	21	21	-
Gross retail income	116	109	6.4
Retail expenditure	(5)	(6)	(16.7)
Net retail income	111	103	7.8

Car parking revenue continued to perform well. The growth reflects increased car parking capacity, including the award-winning Terminal 2 multi-storey car park and the brand new 800-space Terminal 5 Business car park opened in February 2015. In addition, continued yield management and a broader product offering have contributed to the growth.

Growth in airside specialist shops was strong, with double-digit growth in luxury store income following the successful opening before Christmas of the redeveloped luxury retail stores in Terminal 5. Brands including Louis Vuitton, Cartier, Rolex, Fortnum and Mason and Bottega Veneta joined the Heathrow offering and further strengthened Heathrow's unrivalled airport shopping experience. In addition, the innovative personal shopper lounge in Terminal 2 is a world first and is helping to drive additional income.

Growth in duty and tax free stores is moderated in part by an extensive refurbishment in Terminal 5. The refurbished store will further enhance the shopping experience at Heathrow. The growth in bureaux de change reflects the bounce back from the transition between suppliers which adversely impacted revenue in the first quarter of 2014.

## 2.2.2.3 Other income

In the three months ended 31 March 2015, other income totalled £117 million (2014: £111 million). The increase was driven by growth in utility charges and higher property rental income following the opening of Terminal 2.



## 2.2.3 Adjusted operating costs

In the three months ended 31 March 2015, adjusted operating costs increased 8.9% to £280 million (2014: £257 million). Adjusted operating costs exclude depreciation, amortisation and exceptional items.

Three months ended 31 March	2015 £m	2014 £m	Change (%)
Employment costs	96	93	3.2
Maintenance expenditure	44	40	10.0
Utility costs	26	23	13.0
Rent and rates	33	31	6.5
General expenses	76	64	18.8
Retail expenditure	5	6	(16.7)
Total	280	257	8.9

Underlying costs rose by £2 million, an increase of 0.8%. Overall costs reflect £16 million related to the operation of an additional terminal since the opening of Terminal 2 and £5 million incurred in activities on the planning for expansion of Heathrow.

Underlying performance reflects continued focus on employment costs, with increased productivity being achieved within operations, as well as the benefit of lower overall headcount compared to last year. These efficiencies are partially offset by increased non-cash pension costs.

As with Terminal 2, the opening of the Terminal 3 Integrated Baggage facility drives an increase in utilities, rent and rates. In the first quarter operational readiness costs also impacted general expenses.

Cost control will continue through 2015, reflecting the benefits of the efficiencies being delivered and the exit costs from the early closure of Terminal 1 at the end of June.

## 2.2.4 Operating result

The Group recorded an operating profit before certain re-measurements for the three months ended 31 March 2015 of £177 million (2014: £168 million). A reconciliation of Adjusted EBITDA and operating profit before certain re-measurements is provided below.

	2015	2014	Change
Three months ended 31 March	£m	£m	(%)
Adjusted EBITDA	342	319	7.2
Depreciation	(165)	(110)	50.0
Exceptional items	-	(41)	n.m.
Operating profit before certain re-measurements	177	168	5.4

In the three months ended 31 March 2015, Adjusted EBITDA increased 7.2% to £342 million (2014: £319 million), resulting in an Adjusted EBITDA margin of 55% (2014: 55%).

Depreciation increased 50% to £165 million (2014: £110 million). The increase in depreciation mostly reflects the start of depreciation of the new Terminal 2, along with increased depreciation of Terminal 1 and the new Terminal 3 Integrated Baggage facility.



## 2.2.5 Exceptional items

In the three months ended 31 March 2015, there were no exceptional charges (2014: £41 million) to the income statement.

	2015	2014
Three months ended 31 March	£m	£m
Pension	-	(33)
Terminal 2 operational readiness	-	(8)
Exceptional pre-tax charge	-	(41)

As noted in the basis of preparation, from 1 January 2015 the Group has changed its treatment of actuarial gains and losses on the HAH Group's defined benefit pension scheme. The net actuarial gains and losses are now presented within other comprehensive income rather than as an exceptional item in the income statement.

### 2.2.6 Taxation

The tax charge for the three months ended 31 March 2015 results in an effective tax rate of 31.0%, reflecting the tax charge arising on ordinary activities of £22 million based on a profit before tax of £71 million. The effective tax rate for the period differs from the UK statutory rate of 20.25% primarily due to permanent differences mainly arising from non-qualifying depreciation and non-deductible expenses.

### 2.3 Cash flow

## 2.3.1 Summary cash flow

In the three months ended 31 March 2015 the Group increased cash and cash equivalents by £116 million, compared with a reduction in 2014 of £86 million. At 31 March 2015, the Group had £382 million of cash and cash equivalents compared with £266 million at 31 December 2014.

Three months ended 31 March	2015 £m	2014 £m
Cash generated from operations	316	317
Net cash from operating activities	326	312
Purchase of property, plant and equipment and other assets	(161)	(271)
Increase in term deposits	(375)	-
Increase in group deposits	(40)	-
Net cash used in investing activities	(576)	(271)
Dividends paid	(123)	(65)
Proceeds from issuance of bonds	<b>`</b> 560 <sup>′</sup>	200 <sup>′</sup>
Drawdown of revolving credit facilities	75	-
Repayment of facilities and other financing items	(13)	(65)
Increase in amount owed to Heathrow Finance plc	`75 <sup>′</sup>	-
Net interest paid	(208)	(197)
Net cash from/(used in) financing activities	366	(127)
Net increase/(decrease) in cash and cash equivalents	116	(86)
Not each generated from enerations loss conital investment and		
Net cash generated from operations less capital investment and net interest paid	(53)	(151)



## 2.3.2 Cash flow from operating activities

Net cash flow from operations in the three months ended 31 March 2015 decreased 0.3% to £316 million (2014: £317 million) which compares with Adjusted EBITDA of £342 million (2014: £319 million).

### 2.3.3 Capital expenditure

In the three months ended 31 March 2015, the cash flow impact of capital investment at Heathrow was £161 million (2014: £271 million) with lower gross additions to fixed assets in the period of £128 million (2014: £336 million).

The higher level of cash capital investment reflects the timing differences between the completion of assets and supplier payments.

## 2.3.4 Restricted payments

The financing arrangements of the Group and Heathrow Finance restrict certain payments unless specified conditions are satisfied. These restricted payments include, among other things, payments of dividends, distributions and other returns on share capital; any redemptions or repurchase of share capital; and payments of fees, interest or principal on any intercompany loans.

In the three months ended 31 March 2015, net restricted payments of £79 million (gross restricted payments £154 million) were made by the Group which mainly funded £43 million of the £75 million in quarterly dividends paid to the Group's ultimate shareholders and £31 million of interest payments on the debenture between Heathrow (SP) and Heathrow Finance. (2014: £92 million which funded £65 million of the £68 million in quarterly dividends paid to the Group's ultimate shareholders and £27 million of interest payments on the debenture between Heathrow (SP) and Heathrow Finance).

## 2.4 Pension scheme

At 31 March 2015, the HAH Group defined benefit pension scheme deficit was £286 million as measured under IAS19(R) (31 December 2014: £199 million). The majority of the increase in the deficit is due to a reduction in the discount rate applied to the defined benefit scheme obligation. This increase was partially offset by asset returns and cash contributions.

## 2.5 Recent financing activity

Heathrow continues to focus on optimising the Group's long-term cost of debt as well as building further duration, diversification and resilience into its debt financing platform.

Since the start of 2015 Heathrow has raised £850 million in term debt financing. In February, a highly successful, €750 million, 15 year public bond with a fixed rate coupon of 1.5% was issued, significantly extending Heathrow's maturity profile in the Euro market. Heathrow has also raised over £200 million of long-term private placements from non-sterling sources, this includes £150 million with 15 to 20 year maturities, which will be drawn later in 2015; and a transaction for NOK1 billion with a 12.5 year maturity and a fixed coupon of 2.65% which takes the number of currency markets Heathrow has accessed to six. Finally, Heathrow Finance entered into a £50 million, 10 year loan facility in April 2015 to be drawn by July 2015.

Heathrow has also completed a bond repurchase programme, buying back Heathrow Finance 2017 and 2019 notes with a nominal value of £32 million and £12 million respectively, at a cash cost of £49 million.



## 2.6 Financing position

### 2.6.1 Debt and liquidity at Heathrow (SP) Limited

The Group's nominal net debt was £11,793 million at 31 March 2015 an increase of 1.2% since the end of 2014 (31 December 2014: £11,653 million), comprising £11,967 million in bond issues, £342 million in loan facilities, £411 million in index-linked derivative accretion and cash at bank and term deposits of £927 million. Nominal net debt consisted of £10,163 million in senior net debt and £1,630 million in junior debt.

The average cost of the Group's nominal gross debt at 31 March 2015 was 4.35% (31 December 2014: 4.59%). This includes interest rate, cross-currency and index-linked hedge impacts and excludes index-linked accretion. Including index-linked accretion, the Group's average cost of debt at 31 March 2015 was 5.40% (31 December 2014: 5.70%). The reduction in the average cost of debt since the end of 2014 is mainly due the lower cost of debt raised in the first quarter of 2015 and lower inflation at 31 March 2015 than at the end of 2014.

Nominal debt excludes any restricted cash and the debenture between Heathrow (SP) and Heathrow Finance. It includes all the components used in calculating gearing ratios under the Group's financing agreements including index-linked accretion.

The accounting value of the Group's net debt was £11,108 million at 31 March 2015 (31 December 2014: £11,064 million). This includes £927 million of cash and cash equivalents and term deposits as reflected in the statement of financial position and excludes accrued interest.

Heathrow expects to have sufficient liquidity to meet all its obligations in full up to January 2017. The obligations include forecast capital investment, debt service costs, debt maturities and distributions. The liquidity forecast takes into account around £2.5 billion in undrawn loan facilities and cash resources at 31 March 2015; £399 million in committed term debt financing to be drawn after 31 March 2015; and the expected operating cash flow over the period.

### 2.6.2 Debt at Heathrow Finance plc

The consolidated nominal net debt of Heathrow Finance was £12,695 million at 31 March 2015, an increase of 1.1% since the end of 2014 (31 December 2014: £12,560 million). This comprises the Group's nominal net debt of £11,793 million, together with £962 million of gross debt and £60 million of cash held at Heathrow Finance.

## 2.6.3 Regulatory Asset Base ('RAB')

Heathrow's RAB at 31 March 2015 was £14,790 million compared to £14,860 million at 31 December 2014. RAB figures are utilised in calculating gearing ratios under the Group's financing agreements.

The decrease in Heathrow's RAB during the three months ended 31 March 2015 primarily reflects a net reduction in assets of approximately £40 million reflecting increased depreciation and lower capital expenditure; together with a £30 million reduction reflecting the change in inflation since December 2014.



## 2.6.4 Net finance costs and net interest paid

In the three months ended 31 March 2015, the Group's net finance costs before certain remeasurements, from operations, were £158 million (2014: £155 million) and net interest paid was £208 million (2014: £197 million). Reconciliation from net finance costs on the income statement to net interest paid on the cash flow statement is provided below.

	2015	2014
Three months ended 31 March	£m	£m
Net finance costs before certain re-measurements	158	155
Amortisation of financing fees and fair value adjustments	(5)	(8)
Borrowing costs capitalised	6	49
Underlying net finance costs	159	196
Non-cash accretion on index-linked instruments	1	(43)
Other movements	48	44
Net interest paid	208	197

Underlying net finance costs were £159 million (2014: £196 million) after adjusting for capitalised borrowing costs of £6 million (2014: £49 million) and non-cash amortisation of financing fees, discounts and fair value adjustments of debt of £5 million (2014: £8 million). The reduced underlying net finance costs reflect lower index linked accretion due to low inflation in the period.

Net interest paid in the period was £208 million (2014: £197 million) of which £177 million (2014: £170 million) related to external debt. The remaining £31 million (2014: £27 million) of interest paid related to the debenture between Heathrow (SP) and Heathrow Finance.

Net interest paid is higher than underlying net finance costs primarily due to timing differences between the payment of interest and the accruals for interest with the first quarter of the year characterised by relatively high interest payments.

### 2.6.5 Financial ratios

The Group and Heathrow Finance continue to operate comfortably within required financial ratios.

At 31 March 2015, the Group's senior (Class A) and junior (Class B) gearing ratios (nominal net debt to RAB) were 68.7% and 79.7% respectively (31 December 2014: 68.0% and 78.4% respectively) compared with trigger levels of 70.0% and 85.0% under its financing agreements. Heathrow Finance's gearing ratio was 85.8% (31 December 2014: 84.5%) compared to a covenant level of 90.0% under its financing agreements.

The increase in gearing since 31 December 2014 reflects a combination of seasonality, with the first quarter being characterised by lower cash flow and relatively high interest payments and distributions; and low inflation.

## 2.7 Outlook

Given early trading conditions, there is the potential for outperformance of the traffic, revenue and EBITDA guidance given for 2015.



## **Appendix 1 – Financial information**

## Heathrow (SP) Limited

# Consolidated income statement for the three months ended 31 March 2015

	-	Unaudited three months ended 31 March 2015						ed three months en 31 March 2014 Certain	ded		Audited year ended 31 December 2014 Certain	
		re-measurements re-me		Total		re-measurements <sup>a</sup>	Total		re-measurements <sup>a</sup>	Total		
	Note	£m	£m	£m	£m	£m	£m	£m	£m	£m		
Continuing operations												
Revenue	1	622	-	622	576	-	576	2,692	-	2,692		
Operating costs Other operating items	2	(445)	-	(445)	(408)	-	(408)	(1,899)	-	(1,899)		
Fair value gains on investment properties		-	33	33	-	5	5	-	46	46		
Operating profit		177	33	210	168	5	173	793	46	839		
Analysed as:												
Operating profit before exceptional Items	_	177	33	210	209	5	214	995	46	1,041		
Exceptional items	3	•	-	-	(41)	-	(41)	(202)	-	(202)		
Financing												
Finance income		58	-	58	57	-	57	234	-	234		
Finance costs		(216)	-	(216)	(212)	=	(212)	(1,038)	=	(1,038)		
Fair value gain/(loss) on financial instruments		-	19	19	-	(28)	(28)	-	(154)	(154)		
	4	(158)	19	(139)	(155)	(28)	(183)	(804)	(154)	(958)		
Profit/(loss) before tax		19	52	71	13	(23)	(10)	(11)	(108)	(119)		
Taxation	5	(12)	(10)	(22)	(4)	5	1	7	14	21		
Profit/(loca) for the period												
Profit/(loss) for the period from continuing operations		7	42	49	9	(18)	(9)	(4)	(94)	(98)		
Profit from discontinued operations <sup>b</sup>			- 42	49	<u> </u>		(9)	3	(94)	(96)		
Consolidated profit/(loss) for the period		7	42	49	9	(18)	(9)	(1)	(94)	(95)		
Consolidated profit/(1055) for the period			44	43	9	(10)	(9)	(1)	(94)	(93)		

<sup>&</sup>lt;sup>a</sup> Certain re-measurements consist of: fair value gains and losses on investment property revaluations and disposals; gains and losses arising on the re-measurement and disposal of financial instruments, together with the associated fair value gains and losses on any underlying hedged items that are part of a fair value hedging relationship; and the associated tax impact of these and similar cumulative prior year items.

<sup>&</sup>lt;sup>b</sup> Represents the release of a provision no longer required on the disposal of Stansted airport.



# Consolidated statement of comprehensive income for the three months ended 31 March 2015

	Unaudited	Unaudited	Audited
	Three months ended	Three months ended	Year ended
	31 March 2015	31 March 2014	31 December 2014
	£m	£m	£m
Profit/(loss) for the period	49	(9)	(95)
Items that will not be subsequently reclassified to the consolidated income statement:			
Tax relating to retirement benefits	_	-	(4)
Tax relating to indexation of operating land	_	-	1
Net actuarial losses on retirement benefit schemes	(71)	-	-
Items that may be subsequently reclassified to the consolidated income statement:			
Cash flow hedges:			
Losses taken to equity	(81)	(44)	(174)
Transferred to income statement	91	44	163
Other comprehensive loss for the period net of tax	(61)	-	(14)
Total comprehensive loss for the period <sup>a</sup>	(12)	(9)	(109)

<sup>&</sup>lt;sup>a</sup> Attributable to owners of the parent.



# Consolidated statement of financial position as at 31 March 2015

	Note	Unaudited 31 March 2015 £m	Unaudited <sup>1</sup> 31 March 2014 £m	Audited <sup>1</sup> 31 December 2014 £m
Assets				
Non-current assets				
Property, plant and equipment		11,320	11,438	11,349
Investment properties		2,093	1,968	2,054
Intangible assets		107	100	114
Derivative financial instruments		150	117	172
Trade and other receivables		23	35	23
		13,693	13,658	13,712
Current assets				
Inventories		10	9	10
Trade and other receivables		833	237	460
Current income tax assets		-	-	18
Derivative financial instruments		18	132	2
Cash and cash equivalents		382	8	268
		1,243	386	758
Total assets		14,936	14,044	14,470
Liabilities Non-current liabilities Borrowings Derivative financial instruments Deferred income tax liabilities	6	(12,155) (1,395) (1,018)	(11,198) (1,234) (1,025)	(11,877) (1,328) (1,023)
Retirement benefit obligations <sup>1</sup>		(316)	· · · · · · · ·	· · · · · · · · ·
Provisions		`(12)	(8)	(10)
Trade and other payables		`(2)	(3)	(2)
		(14,898)	(13,468)	(14,240)
Current liabilities Borrowings Derivative financial instruments Provisions <sup>1</sup> Current income tax liabilities	6	(1,166) (38) (1) (4)	(767) (3) (143)	(933) (1) (232)
Trade and other payables		(354)	(573)	(454)
Trade and other payables		(1,563)	(1,486)	(1,620)
Total liabilities		(16,461)	(14,954)	(15,860)
Net liabilities		(1,525)	(910)	(1,390)
Equity		(1,323)	(910)	(1,590)
Capital and reserves				
Share capital		11	11	11
Share premium		499	499	499
Merger reserve		(3,758)	(3,758)	(3,758)
Cash flow hedge reserve		(311)	(310)	(321)
Retained earnings		2,034	2,648	2,179
Total shareholder's equity		(1,525)	(910)	(1,390)

<sup>1</sup> As explained in the basis of preparation section, liabilities relating to retirement benefits are now presented as an external obligation. Previously they were treated as an intercompany liability.



# Consolidated statement of changes in equity for the three months ended 31 March 2015

			Attribu	table to owner	s of the Comp	any	
					Cash flow		
		Share	Share	Merger	hedge	Retained	
		capital	premium	reserve	reserve	earnings	Total equity
	Note	£m	£m	£m	£m	£m	£m
1 January 2014		11	499	(3,758)	(310)	2,722	(836)
Comprehensive income:							
Loss for the period		-	-	-	-	(9)	(9)
Total comprehensive income		-	-	-	-	(9)	(9)
Transaction with owners:							
Dividends paid		_	_	_	_	(65)	(65)
Total transaction with owners		-	-	-	-	(65)	(65)
31 March 2014		11	499	(3,758)	(310)	2,648	(910)
1 January 2015		11	499	(3,758)	(321)	2,179	(1,390)
				(0,100)	(02.)	_,	(1,000)
Comprehensive income:							
Profit for the period		-	-	-	-	49	49
Other comprehensive income:							
Fair value gains on cash flow							
hedges net of tax		-	-	-	10	-	10
Net actuarial losses on retirement							
benefit schemes		-	-	-	-	(71)	(71)
Total comprehensive income		-	-		10	(22)	(12)
Transaction with owners:							
Dividends paid						(123)	(123)
Total transaction with owners		•	-	-	-	(123)	(123)
31 March 2015		11	499	(3,758)	(311)	2,034	(1,525)



# Consolidated statement of cash flows for the three months ended 31 March 2015

Note   Em   Em   Em   Em   Em   Em   Em   E			Unaudited Three months ended	Unaudited Three months ended	Audited Year ended
Cash flows from operating activities         316         317         1,525           Cash generated from continuing operations         316         317         1,525           Group relief received/(paid)         326         312         1,506           Net cash from operating activities         326         312         1,506           Cash flows from investing activities         8         2         312         1,506           Cash flows from investing activities         8         6         312         1,506           Property, plant and equipment         (155)         (261)         (744)         1,006         (784)         1,006         (784)         1,006         (784)         1,006         (784)         1,006         1,006         (784)         1,006         1,006         (784)         1,006         1,006         1,006         1,006         1,006         1,006         1,006         1,006         1,006         1,006         1,006         1,006         1,006         1,006         1,006         1,006         1,006         1,206         1,206         1,206         1,206         1,206         1,206         1,206         1,206         1,206         1,206         1,206         1,206         1,206         1,206         1,206					31 December 2014
Cash generated from continuing operations         316         317         1.525           Group relief received/(paid)         326         312         1.506           Cash flows from investing activities         Saccount of the continuing operations         326         312         1.506           Cash flows from investing activities         Purchase of:         Security of the continuing operations         Cash flows from investing activities           Property, plant and equipment (155)         (261)         (744)         (754)         (744)         (744)         (744)         (744)         (744)         (744)         (744)		Note	£m	£m	£m
Strough relief received//paid   10 (5) (19)	Cash flows from operating activities				
Net cash from operating activities   326   312   1,506	Cash generated from continuing operations		316	317	1,525
Cash flows from investing activities	Group relief received/(paid)		10	(5)	(19)
Purchase of:	Net cash from operating activities		326	312	1,506
Property, plant and equipment   (155)   (261)   (744)     Investment properties   (6)   (10)   (78)     Intangible assets     -   (31)     Increase in term deposits   (375)   -   (170)     Increase in group deposits   (40)   -   -     Disposal proceeds and investing activities of discontinued operations   -   -   (2)     Net cash used in investing activities   (576)   (271)   (1,025)     Net cash used in investing activities   (576)   (271)   (1,025)     Net cash used in investing activities   (576)   (271)   (1,025)     Net cash used in investing activities   (576)   (271)   (1,025)     Net cash used in investing activities   (576)   (271)   (1,025)     Net cash used in investing activities   (576)   (271)   (1,025)     Net cash used in investing activities   (576)   (271)   (1,025)     Cash flows from financing activities   (576)   (200)   (1,025)     Proceeds from issuance of bonds   (560)   (200)   (1,025)     Repayment of bonds   (50)   (200)   (200)   (200)   (200)     Investing used in the proof of the p	Cash flows from investing activities				
Investment properties   16	Purchase of:				
Intangible assets   375   -			(155)		(744)
Increase in term deposits   (375)   - (170)     Increase in group deposits   (40)   -   -     Disposal proceeds and investing activities of discontinued operations   -   -   (2)     Net cash used in investing activities   (576)   (271)   (1,025)     Cash flows from financing activities   7   (123)   (65)   (445)     Proceeds from issuance of bonds   560   200   1,276     Repayment of bonds   -   -   -   (100)     Proceeds from issuance of term note   -   -   (100)     Drawdown of revolving credit facilities   75   -   (100)     Repayment of received   130   (65)   (54)     Increase in amount owed to Heathrow Finance pic   75   -   (165)     Settlement of accretion on index-linked swaps   -   -   (185)     Interest paid   (209)   (197)   (575)     Interest received   1   -   2     Net cash from/(used in) financing activities   366   (127)   (309)     Net increase/(decrease) in cash and cash equivalents at beginning of period   266   94   94     Cash and cash equivalents at beginning operations   382   8   268     Deverdrafts - continuing operations   -   -   (2)     Cash and cash equivalents - continuing operations   -   -   (2)     Cash and cash equivalents - continuing operations   -   -   (2)     Cash and cash equivalents - continuing operations   -   -   (2)     Cash and cash equivalents - continuing operations   -   -   (2)     Cash and cash equivalents - continuing operations   -   -   (2)     Cash and cash equivalents - continuing operations   -   -   (2)     Cash and cash equivalents - continuing operations   -   -   (2)     Cash and cash equivalents - continuing operations   -   -   (2)     Cash and cash equivalents - continuing operations   -   -   (2)     Cash and cash equivalents - continuing operations   -   -   (2)     Cash and cash equivalents - continuing operations   -   -   (2)     Cash and cash equivalents - continuing operations   -   -   (2)     Cash and cash equivalents - continuing operations   -   -   (2)     Cash and cash equivalents - continuing operations   -   -   (2)     Cash and c			(6)	(10)	(78)
Increase in group deposits   (40)   -   -   -			-	-	(31)
Disposal proceeds and investing activities of discontinued operations   -   -   (2)	•		, ,	-	(170)
Cash discontinued operations   -   -   (2)     Net cash used in investing activities   (576)   (271)   (1,025)     Cash flows from financing activities     Dividends paid   7   (123)   (65)   (445)     Proceeds from issuance of bonds   560   200   1,276     Repayment of bonds   -   -   -   (513)     Issuance of term note   -   -   -   (513)     Issuance of term note   -   -   -   (80)     Drawdown of revolving credit facilities   -   -   (80)     Repayment of facilities and other financing items   (13)   (65)   (54)     Increase in amount owed to Heathrow Finance plc   75   -   (165)     Interest paid   (209)   (197)   (575)     Interest received   1   -   2     Net cash from/(used in) financing activities   366   (127)   (309)     Net increase/(decrease) in cash and cash equivalents at beginning of period   266   94   94     Cash and cash equivalents at end of period   382   8   268     Represented by:   Cash and cash equivalents – continuing operations   382   8   268     Overdrafts – continuing operations   -   -   (2)     Cash and cash equivalents – continuing operations   -   -   (2)     Cash and cash equivalents – continuing operations   -   -   (2)     Cash and cash equivalents – continuing operations   -   -   (2)     Cash and cash equivalents – continuing operations   -   -   (2)     Cash cash cash equivalents – continuing operations   -   -   (2)     Cash cash cash equivalents – continuing operations   -   -   (2)     Cash cash cash equivalents – continuing operations   -   -   (2)     Cash cash cash equivalents – continuing operations   -   -   (2)     Cash cash cash equivalents – continuing operations   -   -   (2)     Cash cash cash equivalents – continuing operations   -   -   (2)     Cash cash cash equivalents – continuing operations   -   -   (2)     Cash cash cash equivalents – continuing operations   -   -   (2)     Cash cash cash equivalents – continuing operations   -   -   (2)     Cash cash cash equivalents – continuing operations   -   -   (2)     Cash cash cash equivalents – continuing			(40)	-	-
Net cash used in investing activities   (576)   (271)   (1,025)					
Cash flows from financing activities         Dividends paid       7       (123)       (65)       (445)         Proceeds from issuance of bonds       560       200       1,276         Repayment of bonds       -       -       -       (513)         Issuance of term note       -       -       -       100         Drawdown of revolving credit facilities       75       -       -       -         Repayment of revolving credit facilities       -       -       -       (80)         Repayment of revolving credit facilities       -       -       -       (80)         Repayment of revolving credit facilities       -       -       -       -       (80)         Repayment of facilities and other financing items       (13)       (65)       (54)         Increase in amount owed to Heathrow Finance plc       75       -       -       -       165         Settlement of accretion on index-linked swaps       -       -       -       (185)         Interest paid       (209)       (197)       (575)       Interest paid       (209)       (197)       (375)         Interest received       1       -       2       2       2       4       94			<u> </u>	-	(2)
Dividends paid         7         (123)         (65)         (445)           Proceeds from issuance of bonds         560         200         1,276           Repayment of bonds         -         -         -         (513)           Issuance of term note         -         -         -         100           Drawdown of revolving credit facilities         75         -         -         -           Repayment of revolving credit facilities         -         -         -         (80)           Repayment of revolving credit facilities and other financing items         (13)         (65)         (54)           Increase in amount owed to Heathrow Finance plc         75         -         -         165           Settlement of accretion on index-linked swaps         -         -         -         (185)           Interest paid         (209)         (197)         (575)           Interest received         1         -         2           Net cash from/(used in) financing activities         366         (127)         (309)           Net increase/(decrease) in cash and cash         116         (86)         172           equivalents         -         -         -         -         -           Cash and cash eq	Net cash used in investing activities		(576)	(271)	(1,025)
Dividends paid         7         (123)         (65)         (445)           Proceeds from issuance of bonds         560         200         1,276           Repayment of bonds         -         -         -         (513)           Issuance of term note         -         -         -         100           Drawdown of revolving credit facilities         75         -         -         -           Repayment of revolving credit facilities         -         -         -         (80)           Repayment of revolving credit facilities and other financing items         (13)         (65)         (54)           Increase in amount owed to Heathrow Finance plc         75         -         -         165           Settlement of accretion on index-linked swaps         -         -         -         (185)           Interest paid         (209)         (197)         (575)           Interest received         1         -         2           Net cash from/(used in) financing activities         366         (127)         (309)           Net increase/(decrease) in cash and cash         116         (86)         172           equivalents         -         -         -         -         -           Cash and cash eq	Cash flows from financing activities				
Repayment of bonds   -   -   -   (513)     Issuance of term note   -   -   -   100     Drawdown of revolving credit facilities   75   -   -   (80)     Repayment of revolving credit facilities   -   -   (80)     Repayment of facilities and other financing items   (13)   (65)   (54)     Increase in amount owed to Heathrow Finance plc   75   -   (165)     Settlement of accretion on index-linked swaps   -   -   (185)     Interest paid   (209)   (197)   (575)     Interest received   1   -   2     Net cash from/(used in) financing activities   366   (127)   (309)     Net increase/(decrease) in cash and cash   116   (86)   172     equivalents   (266   94   94     Cash and cash equivalents at beginning of period   266   94   94     Cash and cash equivalents at end of period   382   8   266     Represented by:   Cash and cash   equivalents - continuing operations   382   8   268     Overdrafts - continuing operations   -   -   (2)     Cash and cash equivalents -   -   (2)     Cash and cas	Dividends paid	7	(123)	(65)	(445)
Issuance of term note	Proceeds from issuance of bonds		560	200	1,276
Drawdown of revolving credit facilities         75         -	Repayment of bonds		-	<del>-</del>	(513)
Repayment of revolving credit facilities  Repayment of facilities and other financing items  Repayment of facilities and other financing items  (13) (65) (54) Increase in amount owed to Heathrow Finance plc  Settlement of accretion on index-linked swaps  (185) Interest paid Interest paid (209) (197) (575) Interest received  1 2  Net cash from/(used in) financing activities  366 (127) (309)  Net increase/(decrease) in cash and cash equivalents  Cash and cash equivalents at beginning of period  266 94 94  Cash and cash equivalents at end of period  Represented by: Cash and cash equivalents – continuing operations  382 8 268  Overdrafts – continuing operations  (2)	Issuance of term note		-	-	100
Repayment of facilities and other financing items Increase in amount owed to Heathrow Finance plc Settlement of accretion on index-linked swaps (185) Interest paid Interest paid Interest received 1 - 2 Net cash from/(used in) financing activities  Cash and cash equivalents at beginning of period  Represented by: Cash and cash equivalents – continuing operations  Overdrafts – continuing operations  (13) (65) (54) (65) (54) (65) (54) (65) (54) (65) (54) (65) (54) (65) (54) (65) (54) (65) (54) (65) (54) (65) (54) (65) (65) (65) (65) (65) (65) (65) (65	Drawdown of revolving credit facilities		75	-	-
Increase in amount owed to Heathrow Finance plc  Settlement of accretion on index-linked swaps Interest paid Interest paid Interest received Interest receiv			-	-	(80)
Settlement of accretion on index-linked swaps Interest paid Interest paid Interest received Interest r			(13)	(65)	(54)
Interest paid         (209)         (197)         (575)           Interest received         1         -         2           Net cash from/(used in) financing activities         366         (127)         (309)           Net increase/(decrease) in cash and cash equivalents         116         (86)         172 equivalents           Cash and cash equivalents at beginning of period         266         94         94           Cash and cash equivalents at end of period         382         8         266           Represented by:         2         8         268           Overdrafts – continuing operations         382         8         268           Overdrafts – continuing operations         -         -         -         (2)			75	-	165
Interest received 1 - 2  Net cash from/(used in) financing activities 366 (127) (309)  Net increase/(decrease) in cash and cash equivalents  Cash and cash equivalents at beginning of period 266 94 94  Cash and cash equivalents at end of period 382 8 266  Represented by: Cash and cash equivalents – continuing operations 382 8 268  Overdrafts – continuing operations - (2)			-	-	` '
Net cash from/(used in) financing activities       366       (127)       (309)         Net increase/(decrease) in cash and cash equivalents       116       (86)       172         Cash and cash equivalents at beginning of period       266       94       94         Cash and cash equivalents at end of period       382       8       266         Represented by:       268       268       268       268         Overdrafts – continuing operations       382       8       268         Overdrafts – continuing operations       -       -       -       -	· · · · · · · · · · · · · · · · · · ·		(209)	(197)	(575)
Net increase/(decrease) in cash and cash equivalents  Cash and cash equivalents at beginning of period  Cash and cash equivalents at end of period  Represented by: Cash and cash equivalents – continuing operations  Overdrafts – continuing operations  116  (86)  172  84  94  94  94  Cash and cash equivalents at end of period  382  8  268  0 Overdrafts – continuing operations  - (2)				<del>-</del>	2
equivalents  Cash and cash equivalents at beginning of period  266  94  94  Cash and cash equivalents at end of period  382  8  266  Represented by: Cash and cash equivalents – continuing operations  382  8  268  Overdrafts – continuing operations  -  (2)	Net cash from/(used in) financing activities		366	(127)	(309)
Cash and cash equivalents at beginning of period  Cash and cash equivalents at end of period  Represented by: Cash and cash equivalents – continuing operations  Overdrafts – continuing operations  (2)	Net increase/(decrease) in cash and cash		116	(86)	172
Cash and cash equivalents at end of period  Represented by: Cash and cash equivalents – continuing operations  382  8  268  Overdrafts – continuing operations  -  -  (2)	equivalents				
Represented by: Cash and cash equivalents – continuing operations Overdrafts – continuing operations (2)	Cash and cash equivalents at beginning of period		266	94	94
Cash and cash equivalents – continuing operations     382     8     268       Overdrafts – continuing operations     -     -     -     (2)	Cash and cash equivalents at end of period		382	8	266
Cash and cash equivalents – continuing operations     382     8     268       Overdrafts – continuing operations     -     -     -     (2)	Represented by:				
Overdrafts – continuing operations (2)			382	8	268
			-	-	(2)
			382	8	



# General information and accounting policies for the three months ended 31 March 2015

#### **General information**

The financial information set out herein does not constitute the Group's statutory financial statements for the year ended 31 December 2014 or any other period. Statutory financial statements for the year ended 31 December 2014 have been filed with the registrar of Companies on 20 March 2015. The annual financial information presented herein for the year ended 31 December 2014 is based on, and is consistent with, the audited consolidated financial statements of Heathrow (SP) Limited (the 'Group') for the year ended 31 December 2014. The auditors' report on the 2014 financial statements was unqualified, did not contain an emphasis of matter paragraph and did not contain any statements under section 498(2) or (3) of the Companies Act 2006.

### **Accounting policies**

#### **Basis of preparation**

The consolidated financial statements of Heathrow (SP) Limited have been prepared in accordance with IFRS as issued by the International Accounting Standards Board ('IASB') and as adopted by the European Union ('EU') and prepared under the historical cost convention, except for investment properties, derivative financial instruments and financial liabilities that qualify as hedged items under a fair value hedge accounting system. These exceptions to the historical cost convention have been measured at fair value in accordance with IFRS and as permitted by the Fair Value Directive as implemented in the Companies Act 2006.

These interim financial reports have been prepared and approved by the directors in accordance with International Accounting Standard 34 Interim Financial Reporting ("IAS 34") as issued by the "IASB' and as adopted by the EU. The financial statements include components such as a consolidated income statement and consolidated statement of comprehensive income, consolidated statement of financial position, consolidated statement of changes in equity and a consolidated statement of cash flows. These are the first interim financial reports in compliance with IAS 34 and therefore include a reconciliation of equity and reconciliation of total comprehensive income at, and for the period ending, 31 March 2014 from UK GAAP, the previous accounting regime under which the Heathrow (SP) Limited group used to report. Further reconciliations from previous GAAP to IFRS for comparative periods and as at transition are available in the consolidated financial statements of Heathrow (SP) Limited for the year ended 31 December 2014. The accounting policies adopted in the preparation of this consolidated financial information are consistent with those applied by the Group in its audited consolidated financial statements for the year ended 31 December 2014.

#### Pension accounting

From 1 January 2015, the Group has changed the method of accounting for retirement benefit schemes. In the prior year, the Group recorded its share of the liability on the Heathrow Airport Holdings Limited group's (the 'HAH Group') defined benefit schemes ('the schemes'). This was recognised as an intercompany payable to the legal sponsor of the schemes, being LHR Airports Limited. Additionally, the Group recorded its share of the actuarial gains/losses on the schemes and presented this within exceptional items in the income statement.

Following the disposal of Aberdeen, Glasgow and Southampton by the HAH group, in December 2014, the directors have reassessed the Group's relationship with the legal sponsor of the schemes given that the HAH Group's sole operating business is now Heathrow. The directors have determined, after taking into account the Shared Service Agreement, employment relationships and the funding risk associated with the schemes, that the Group now acts as principal in relation to these schemes. As a result, the Group now recognises an external liability, in relation to the schemes, on its statement of financial position as non-current under the caption of Retirement benefit obligations and no longer records an intercompany payable to LHR Airports Limited. Additionally, it is now considered appropriate for the Group to record actuarial gains/losses on the external scheme within other comprehensive income. This differs from the prior year where the Group recorded a share of the actuarial gains/losses, treated as an intercompany recharge, as an exceptional item in the Group's income statement. There is no impact on cash or net assets as a result of this change.



# Notes to the consolidated financial information for the three months ended 31 March 2015

## 1 Segment information

Management has determined the reportable segments of the business based on those contained within the monthly reports reviewed and utilised by the relevant Board for allocating resources and assessing performance. These segments relate to the operations of Heathrow and Heathrow Express.

The performance of the above segments is measured on a revenue and EBITDA basis, before certain re-measurements, and both pre and post exceptional items.

The reportable segments derive their revenues from a number of sources including aeronautical, retail, property and facilities (including property income and utilities income), and other products and services (including rail income), and this information is also provided to the Board on a monthly basis.

Table (a) details total revenue from external customers for the three months ended 31 March 2015 and is broken down into aeronautical, retail, property and facilities, and other in respect of the reportable segments. No information in relation to intersegmental revenue is disclosed as it is not considered material. Also detailed within table (a) is EBITDA on a pre and post exceptional basis, and a reconciliation to the consolidated profit for the period.

Table (b) and table (c) detail comparative information to table (a) for the three months ended 31 March 2014 and the year ended 31 December 2014 respectively.

Table (a)	ole (a) Segment revenue					EBITDA		
Unaudited					Total	Pre	Operating	Post
Three months ended	Aero-		Property &		external	exceptional	exceptional	exceptional
31 March 2015	nautical	Retail	facilities	Other	revenue	items	items	items
	£m	£m	£m	£m	£m	£m	£m	£m
Heathrow	389	116	70	17	592	323	-	323
Heathrow Express	-	-	-	30	30	19	-	19
Continuing operations	389	116	70	47	622	342	-	342
Reconciliation to statuto	•	n						
Unallocated income and								4
Depreciation and amortisat								(165)
Operating profit (before o	certain re-me	asuremei	nts)					177
Fair value gain on investme	ent properties	(certain re	e-measureme	nts)				33
Operating profit								210
Finance income								58
Finance costs							(216)	
Fair value gain on financial	l instruments (	certain re	-measuremer	nts)				19
Profit before tax								71
Taxation before certain re-	measurement	s						(12)
Taxation (certain re-measu	rements)_							(10 <u>)</u>
Taxation								(22)
Consolidated profit for th	ne period							49



# Notes to the consolidated financial information for the three months ended 31 March 2015

## 1 Segment information continued

Table (b)	Segment revenue				EBITDA			
Unaudited					Total	Pre	Operating	Post
Three months ended	Aero-		Property &		external	•	exceptional	exceptional
31 March 2014	nautical	Retail	facilities	Other	revenue	items	items	items
	£m	£m	£m	£m	£m	£m	£m	£m
Heathrow	356	109	66	15	546	303	(41)	262
Heathrow Express	-	-	-	30	30	16	-	16
Continuing operations	356	109	66	45	576	319	(41)	278
Reconciliation to statutor	ry informatio	n						
Unallocated income and	expenses							
Depreciation and amortisat	tion							(110)
Operating profit (before of	certain re-me	asureme	nts)					168
Fair value gain on investme	ent properties	(certain r	e-measureme	nts)				5
Operating profit		•						173
Finance income								57
Finance costs								(212)
Fair value loss on financial instruments (certain re-measurements)						(28)		
Loss before tax								(10)
Taxation before certain re-	measurement	S						(4)
Taxation (certain re-measu	rements)							5
Taxation								1
Consolidated loss for the	period							(9)



# Notes to the consolidated financial information for the three months ended 31 March 2015

## 1 Segment information continued

Table (c)	ble (c) Segment revenue					EBITDA		
Audited Year ended 31 December 2014	Aero- nautical £m	Retail £m	Property & facilities £m	Other £m	Total external revenue £m	Pre exceptional items £m	Operating exceptional items £m	Post exceptional items £m
Heathrow	1,706	503	285	69	2,563	1,493	(202)	1,291
Heathrow Express	-	-	-	129	129	74	-	74
Continuing operations	1,706	503	285	198	2,692	1,567	(202)	1,365
Reconciliation to statuto	ry informatio	n						
Unallocated income and	•							
Depreciation and amortisa								(572)
Operating profit (before of	certain re-me	asureme	nts)					793
Fair value gain on investm	ent properties	(certain r	e-measureme	nts)				46
Operating profit		•		,				839
Finance income								234
Finance costs								(1,038)
Fair value loss on financial	l instruments (	certain re	-measuremen	ts)				(154)
Loss before tax								(119)
Taxation before certain re-	measurement	s						7
Taxation (certain re-measu	urements)							14
Taxation	,							21
Loss for the year - continu	ing operations	8						(98)
Profit from discontinued op	erations							3
Consolidated loss for the	e year		-					(95)



# Notes to the consolidated financial information for the three months ended 31 March 2015

## 2 Operating costs – ordinary

	Unaudited Three months ended	Unaudited Three months ended	Audited Year ended
	31 March 2015	31 March 2014	31 December 2014
	£m	£m	£m
Employment costs	96	93	391
Maintenance expenditure	44	40	178
Utility costs	26	23	95
Rent and rates	33	31	132
General expenses	76	64	305
Retail expenditure	5	6	24
Total adjusted operating costs	280	257	1,125
Depreciation and amortisation	165	110	572
Exceptional costs (Note 3)	-	41	202
Total operating costs	445	408	1,899

## 3 Operating exceptional items

	Unaudited Three months ended 31 March 2015 £m	Unaudited Three months ended 31 March 2014 £m	Audited Year ended 31 December 2014 £m
Pension	-	33	176
Terminal 2 operational readiness	-	8	18
Restructure	-	-	8
Total operating exceptional items	-	41	202

### Operating costs - exceptional: other

From 1 January 2015 the Group has changed its treatment of actuarial gains and losses on the Group's defined benefit pension scheme. The net actuarial gains and losses are now presented within other comprehensive income rather than as an exceptional item in the income statement. As explained in the basis of preparation.

Previously, movements in the Group's share of pension obligations were recorded as exceptional items. For the three months ended 31 March 2014 and the year ended 31 December 2014 a non-cash pension charge was recorded of £33 million and £176 million respectively.

Operational readiness costs were associated with managing the opening of Terminal 2. Costs for the three months ended 31 March 2014 were £8 million and for the year ended 31 December 2014 were £18 million. These costs were primarily for familiarisation, induction and training and the ramp up of operational costs as Terminal 2 approached its operational phase opening on 4 June 2014.

Costs associated with the Group's change programmes were £8 million in the year ended 31 December 2014. The charge related to severance and pension payments associated with a restructuring programme.



# Notes to the consolidated financial information for the three months ended 31 March 2015

## 4 Financing

- I munomy	Unaudited Three months ended 31 March 2015 £m	Unaudited Three months ended 31 March 2014 £m	Audited Year ended 31 December 2014 £m
Finance income	57	57	231
Interest receivable on derivatives not in hedge relationship Interest on deposits	57 1	5/	3
interest on deposits	58	57	234
Finance costs			
Interest on borrowings:			
Bonds and related hedging instruments <sup>1</sup>	(141)	(145)	(592)
Bank loans and overdrafts and related hedging			
instruments	(12)	(18)	(75)
Amortisation on bond redemption <sup>2</sup>	-	- (2.1)	(62)
Interest payable on derivatives not in hedge relationship <sup>3</sup>	(49)	(81)	(323)
Facility fees and other charges	(2)	(4)	(14)
Net pension finance costs	(2)	(12)	(3)
Interest on debenture payable to Heathrow Finance plc Unwinding of discount on provisions	(16)	(13)	(57) (1)
Offwireding of alcocaric off provisions	(222)	(261)	(1,127)
Less: capitalised borrowing costs <sup>4</sup>	6	49	89
·	(216)	(212)	(1,038)
Net finance costs before certain re-measurements	(158)	(155)	(804)
Fair value gain/(loss) on financial instruments			
Interest rate swaps: ineffective portion of cash flow hedges	(8)	2	3
Interest rate swaps: not in hedge relationship	(38)	(29)	(196)
Index-linked swaps: not in hedge relationship <sup>5</sup>	82	(4)	26
Cross-currency swaps: ineffective portion of cash flow			
hedges	(14)	2	9
Cross-currency swaps: ineffective portion of fair value			
hedges	(3)	1	3
Fair value re-measurements of foreign exchange contracts			4
and currency balances	19	(28)	(154)
	19	(20)	(134)
Net finance costs	(139)	(183)	(958)

Includes accretion gain of £2 million (three months ended 31 March 2014: £6 million loss; year ended 31 December 2014: £20 million loss) on index-linked bonds.

Includes accretion of £3 million (three months ended 31 March 2014: £37 million; year ended 31 December 2014: £139 million) on index-linked swaps.

<sup>&</sup>lt;sup>2</sup> Amortisation on bond redemption includes a one-off non-cash £61 million amortisation charge recognised at maturity of the €750 million bond in September 2014. The amount should have been amortised over the period since 2010 when the bond formed part of a fair value hedging relationship. A deferred tax credit of £12 million relating to the amortisation charge has been recognised within the tax charge.

swaps.

4 Capitalised interest included in the cost of qualifying assets arose on the general borrowing pool and is calculated by applying an average capitalisation rate of 5.56% (three months ended 31 March 2014: 6.06%; year ended 31 December 2014: 5.87%) to expenditure incurred on such

<sup>&</sup>lt;sup>5</sup> Reflects the impact on the valuation of movements in implied future inflation and interest rates and accounting adjustment in respect of accretion.



# Notes to the consolidated financial information for the three months ended 31 March 2015

### 5 Taxation

· · · · · · · · · · · · · · · · · · ·	Unaudited Three months ended 31 March 2015	Unaudited Three months ended 31 March 2014	Audited Year ended 31 December 2014
	£m	£m	£m_
UK corporation tax			
Current tax at 20.25% (2014: 21.5%)	(12)	-	13
Deferred tax			
Current year	(10)	1	8
Taxation (charge)/credit for the period	(22)	1	21

The tax charge for the three months ended 31 March 2015 results in an effective tax rate of 31.0%, reflecting the tax charge arising on ordinary activities of £22 million based on a profit before tax of £71 million. The effective tax rate for the period differs from the UK statutory rate of 20.25% primarily due to permanent differences mainly arising from non-qualifying depreciation and non-deductible expenses.

For the three months ended 31 March 2014, the effective tax rate was 10.0%, reflecting the tax credit arising on ordinary activities of £1 million based on a loss before tax of £10 million. The effective tax rate for the period differs from the UK statutory rate of 21.5% due to permanent differences mainly arising from non-qualifying depreciation and non-deductible expenses.

The tax credit for the year ended 31 December 2014 resulted in an effective tax rate of 17.6%, reflecting the tax credit arising on ordinary activities of £21 million based on a loss before tax of £119 million. The effective tax rate for the period differs from the UK statutory rate of 21.5% primarily due to permanent differences mainly arising from non-qualifying depreciation, non-deductible expenses and the release of a provision.



# Notes to the consolidated financial information for the three months ended 31 March 2015

6	Borrowings
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6 Borrowings			
	Unaudited 31 March 2015	Unaudited 31 March 2014	Audited 31 December 2014
	£m	£m	£m
Current borrowings			
Secured			
Loans	39	39	39
Bonds:			
4.600% €750 million due 2014	-	555	=
3.000% £300 million due 2015	300	-	300
2.500% US\$500 million due 2015	337	-	320
12.450% £300 million due 2016	315	-	-
	991	594	659
Unsecured			
Bank overdrafts	-	-	2
Total current (excluding interest payable)	991	594	661
Interest payable – external	169	169	251
Interest payable – owed to group undertakings	6 1,166	<u>4</u> 767	21 933
Total current	1,100	707	933
Non-current borrowings			
Secured			
Bonds:			
3.000% £300 million due 2015	-	299	-
2.500% US\$500 million due 2015	-	299	=
12.450% £300 million due 2016	-	329	318
4.125% €500 million due 2016	355	403	381
4.375% €700 million due 2017	505	576	542
2.500% CHF400 million due 2017	276	270	257
4.600% €750 million due 2018	507	574	545
6.250% £400 million due 2018	399	398	398
4.000% C\$400 million due 2019	211	215	219
6.000% £400 million due 2020	397	396	397
9.200% £250 million due 2021	275	268	275
3.000% C\$450 million due 2021	246	-	248
4.875% US\$1,000 million due 2021	714	612	670
1.650%+RPI £180 million due 2022	192	190	193
1.875% €600 million due 2022	452	-	485
5.225% £750 million due 2023	651	643	649
7.125% £600 million due 2024	589	589	589
4.221% £155 million due 2026	154	- 004	155
6.750% £700 million due 2026	691	691	691
7.075% £200 million due 2028	198	198	198
1.500% €750 million due 2030	541	- 0.47	-
6.450% £900 million due 2031	856	847	855
Zero-coupon €50 million due January 2032	42	45 75	44
1.366%+RPI £75 million due 2032	76	75 45	76
Zero-coupon €50 million due April 2032	41	45	44
4.171% £50 million due 2034 Zero-coupon €50 million due 2034	50 37	-	50 39
•		- F0	
1.382%+RPI £50 million due 2039 3.334%+RPI £460 million due 2039	51 574	50 566	51 575
1.238%+RPI £460 million due 2039	100	300	575 100
5.875% £750 million due 2040	743	- 741	743
4.625% £750 million due 2046	743 742	741	743
1.372%+RPI £75 million due 2049	76	742 75	742
1.012/0TIN 1.210 HIIIIIOH UUC 2043	10,741	10,136	10,605
	10,741	10,136	10,005



# Notes to the consolidated financial information for the three months ended 31 March 2015

## 6 Borrowings continued

	Unaudited	Unaudited	Audited
	31 March 2015	31 March 2014	31 December 2014
	£m	£m	£m
Secured continued			
Revolving credit facilities	75	25	=
Other loans	128	166	136
Term note: 3.77% £100 million due 2026	100	-	100
Unsecured			
Debenture payable to Heathrow Finance plc	1,111	871	1,036
Total loans	1,414	1,062	1,272
Total non-current	12,155	11,198	11,877
Total borrowings (excluding interest payable)	13,146	11,792	12,538

## 7 Dividends

During the period ended 31 March 2015, Heathrow (SP) Limited paid dividends of £123 million to Heathrow Finance plc being £43 million on 27 February 2015 and £80 million on 4 March 2015 (31 December 2014: Heathrow (SP) Limited paid dividends of £445 million to Heathrow Finance plc, being £65 million on 21 February 2014, £79 million on 27 June 2014, £66 million on 25 July 2014, £85 million on 23 September 2014 and £150 million on 18 December 2014 to fund £261 million in quarterly dividends and a further £135 million to the Group's ultimate shareholders and £49 million for the servicing of external debt at Heathrow (SP) Limited's holding companies and for general corporate purposes).



## Reconciliation of equity

The Heathrow (SP) Limited group transitioned to IFRS on 1 January 2012. A reconciliation of equity on this date of transition and for the year ended 31 December 2014 along with further details on the nature of the adjustments is also presented in the audited consolidated financial statements of Heathrow (SP) Limited for the year ended 31 December 2014.

	31 March 2014					
		Present-	FV uplift on FV m	FV movement		
	Group under	ational	operational	on investment	Deferred	Group under
	UK GAAP	adjustments	land	property AICC	tax	IFRS
	£m	£m	£m	£m	£m	£m
Assets						
Non-current assets						
Property, plant and equipment	13,117	(2,039)	360	-	_	11,438
Investment properties	-, -	1,939	-	29	_	1,968
Intangible assets	_	100	-		_	100
Derivative financial instruments	117	-	_	_	_	117
Trade and other receivables	- · · · · -	35	_	-	_	35
	13,234	35	360	29	-	13,658
Current assets						
Inventories	9					9
		(25)	-	-	-	-
Trade and other receivables	272	(35)	-	-	-	237
Derivative financial instruments	132	-	-	-	-	132
Cash and cash equivalents	8	- (0.5)	-	-	-	8
	421	(35)	-	-	-	386
Total assets	13,655		360	29	•	14,044
Liabilities						
Non-current liabilities						
Borrowings	(11,198)	_	_	_	_	(11,198)
Derivative financial instruments	(1,234)	_	_	_	_	(1,234)
Deferred income tax liabilities	(150)	_	(32)	-	(843)	(1,025)
Provisions	(151)	143	(02)	_	(0.0)	(8)
Trade and other payables	(3)	-	_	_	_	(3)
Trade and emer payable	(12,736)	143	(32)	-	(843)	(13,468)
Current liabilities						
Borrowings	(594)	(173)	_	_	_	(767)
Derivative financial instruments	(3)	(170)	_	_	_	(3)
Provisions	(3)	(143)	_	_	_	(143)
Trade and other payables	(746)	173	_	_	_	(573)
Trade and other payables	(1,343)	(143)	-	-	-	(1,486)
Total liabilities	(44.070)		(22)		(0.42)	(4.4.05.4)
Total liabilities	(14,079)	<u> </u>	(32)	-	(843)	(14,954)
Net (liabilities)/assets	(424)	-	328	29	(843)	(910)
Equity						
Capital and reserves						
Share capital	11	-	-	-	-	11
Share premium	499	-	-	-	-	499
Revaluation reserves	473	(473)	-	-	-	-
Merger reserve	(3,758)	-	-	-	-	(3,758)
Cash flow hedge reserves	(310)	-	-	-	-	(310)
Retained earnings	2,661	473	328	29	(843)	2,648
Total shareholder's equity	(424)	-	328		(843)	(910)
· · · · · · · · · · · · · · · · · · ·	\ ·=¬/		520		(0.0)	(510)



## Reconciliation of total comprehensive income

		Fair value			
	0	movement			
	Group	on	Datiroment		Craum under
		UK GAAP properties	Retirement benefits £m	Deferred tax £m	Group under IFRS £m
	UK GAAP £m				
Continuing operations	A.III	2.11	2.11	2111	2,111
Revenue	576	_	_	_	576
Operating costs	(411)		3		(408)
Other operating items	(411)		3		(400)
Fair value gain on investment properties	_	5	_	_	5
Operating profit	165	5	3		173
Operating profit	103	J	•	_	173
Analysed as:					
Operating profit before exceptional items	209	5	-	-	214
Exceptional items	(44)	-	3	-	(41)
Financing					
Finance income	60	_	(3)	_	57
Finance costs	(212)	_	(o) -	_	(212)
Fair value loss on financial instruments	(28)	_	_	_	(28)
r all value loss on imanela instruments	(180)	-	(3)	-	(183)
(Loss)/profit before tax	(15)	5	-		(10)
					, ,
Taxation	(4)	(1)	-	6	1
(Loss)/profit for the period from continuing					
operations	(19)	4	-	6	(9)
Profit from discontinued operations	-	-	-	-	
Consolidated (loss)/profit for the period	(19)	4	-	6	(9)
Other comprehensive income					
Total comprehensive loss for the period	(19)	4	-	6	(9)